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MEET CHRISTINA HAXTON

Christina Haxton is a Business Coach at VIP Business Coaching and the Founder and CEO of The Center for Sustainable Strategies. Christina is a nationally recognized author, speaker and thought leader on the topic of disruptive yet practical approaches to strategic execution, leadership development and organizational change. She has over 20 years of experience as a credentialed executive & business coach, strategic advisor (and former marriage and family therapist) supporting closely held, small to mid-market enterprises, family-owned businesses & business partnerships.

Christina specializes in developing essential leadership skills for visionary founder/CEOs of fast-growth companies whose executives and leadership teams are responsible for sustainable results.

MORE MONEY

2x Cash Flow

3x Industry Average Profitability

10x Valuation

MORE TIME

Reduce by 80% the time it takes to manage the business.

MORE FUN

Support to speed the process and take the load off the leadership team.

| | ELITE | EMPOWER | EXECUTIVE | HOURLY |
|---|--|---|--|------------------------------|
| | Full Integration & Support of Entire Leadership Team to Scale Up Company | Entire Leadership Team 1:1 Personalized Coaching | Meeting Based Coaching to Implement Success | 1:1 Personalized Coaching |
| Coaching Expertise using VIP Process | ~ | ~ | ~ | ~ |
| VIP Tools | ~ | ~ | ~ | |
| Scaling Up Growth Tools | ~ | > | > | |
| Comprehensive Baseline Assessment | ~ | > | > | |
| Team Session | ~ | ~ | ~ | |
| Vision Session | ~ | ~ | ~ | |
| Strategy Session | ~ | > | > | |
| Quarterly Planning Meetings | ~ | ~ | ~ | |
| Annual Planning Meeting | ~ | > | > | |
| CEO/COO Phone/Text a Friend | ~ | > | > | |
| 1:1 Coaching with Leadership Team Members | ~ | ~ | | |
| Periodic Financial Analysis | ~ | ~ | | |
| VIP Software Solutions | ~ | | | |
| The Growth Institute | ~ | | | |
| VIP Business Capital - M&A Advisory, Exit Planning, Strategic Capital | Contract | Contract | Contract | |
| CFO / Controller / Bookkeeper Service / Chief of Staff | Fee | Fee | Fee | Fee |
| Contract | Annual | Annual | Annual | Pay as you go |

VIP BUSINESS COACHING

BASELINE

Priorities

- Financials
- Assessment
- · Leadership Team

TEAM

Trust

- Talent Assessment
- Team Contract
- · Org. Chart +

VISION

- Core Values
- Purpose
- The Big Goal (BHAG™)
- 3-5 Year Priorities
- · Brand Promises

STRATEGY

7 Strata of Strategy

QUARTERLY PLANNING (1 DAY)

• 4Q

- Implement Tools
- Cash Flow / Profit
- Key Discussions
- Rocks / Theme
- · Team Building

ANNUAL PLANNING (2 DAY)

- Vision
- Rocks / Theme

SWT

- Key Discussions
- Strategy (Pivot)
- · Team Building
- Annual Goals
- Celebration